

Reporting transactions
Operational transactions

forecast sales	
Create Planned Indep. Req. (MD61)	
1	Select <i>Product group</i> , then enter team: \$\$
2	
3	Enter new forecasted quantities in <i>next month</i>
4	The quantity corresponds to the replenishment level.
4	

calculate requirements	
MRP Run (MD01)	
1	
2	Click another time on continue
3	In the pop-up window, click
4	Creates new documents

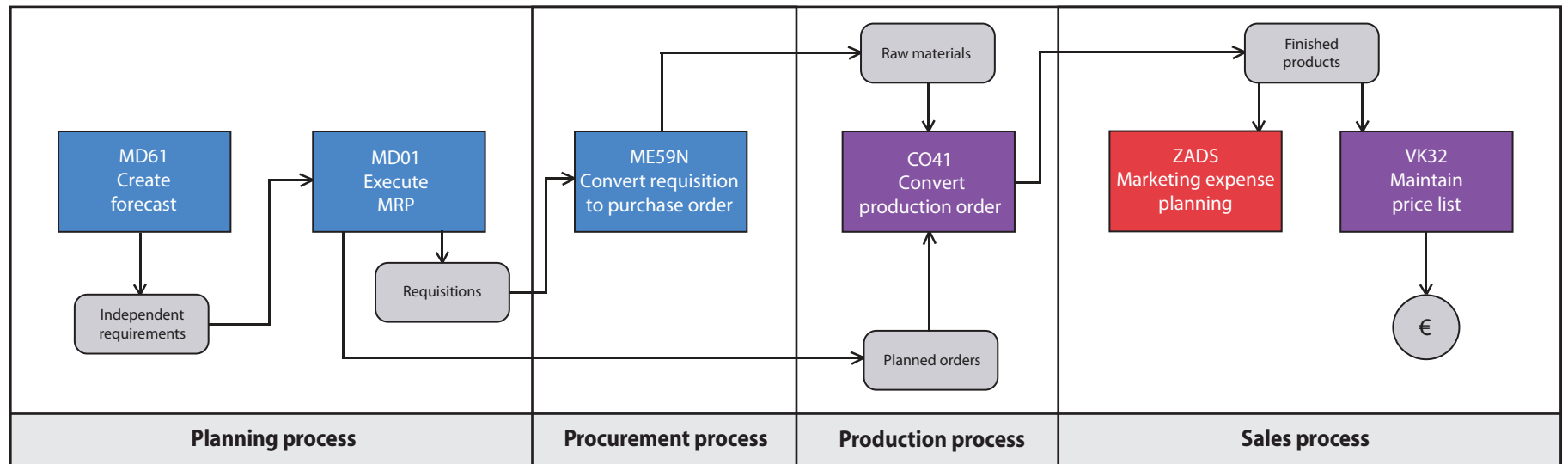
purchasing	
Automatic Gen. of POs (ME59N)	
1	
2	Purchase orders are created
3	If no open requisitions : <i>No suitable requisitions found.</i>

release production	
Coll. Conversion of Pld Orders (CO41)	
1	
2	Select orders
3	Click on <i>Convert</i> . Message confirms the conversion.
4	If no planned order: <i>Planned order could not be selected</i>
5	If conversion fails, click on to see log

marketing expense	
Marketing Expense Planning (ZADS)	
1	Enter the daily amount of marketing for each product and each area
2	

change price	
Condition Maintenance: Change (VK32)	
1	Open <i>prices</i> folder and dbl click on <i>Price list</i>
2	In <i>Distribution channel</i> , enter DC 10 to 12
3	In <i>Material</i> , enter product code (optional)
4	
5	Enter your prices
6	

Accounting transactions
Decision transactions



INTRODUCTORY SIMULATION

BATON SIMULATIONS

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Login: intro_ \$1 to intro_ \$9

Password : ERPSIM

purchase orders	
Purchase order tracking (ZME2N)	
Shows for each purchase order, the issue , arrival and payment dates.	

financial statement	
Financial Statements (F.01)	
1	In <i>company code</i> , enter your company number (\$\$)
2	

production schedule	
Production Schedule (ZCO0IS)	
Shows released production orders, past and future. For each order the time released, started and finished (or to start and finish if incomplete). Target Qty > Conf Qty means still pending.	

stock levels	
Inventory report(ZMB52)	
Shows all stock levels	

production cost	
Product Cost Analysis(ZCK11)	
For each product, it shows variable and fixed costs and the price for each DC.	

sales and market data	
Sales order report (ZVA05)	
Shows sales transactions: date, sales revenues, boxes sold and price per box.	
Summary sales report (ZVC2)	
Shows daily sales activity	
Price Market report (ZMarket)	
Shows market sales for lagging 5 days - revenues, units, and average price.	

Product design



Nut - 1 kg \$\$-F01	
Wheat	40%
Oat	40%
Nuts	20%
Box	1
Bag	1



Blueberry - 1 kg \$\$-F02	
Wheat	40%
Oat	40%
Blueberries	20%
Box	1
Bag	1



Strawberry - 1 kg \$\$-F03	
Wheat	40%
Oat	40%
Strawberries	20%
Box	1
Bag	1



Raisin - 1 kg \$\$-F04	
Wheat	40%
Oat	40%
Raisins	20%
Box	1
Bag	1



Original - 1 kg \$\$-F05	
Wheat	50%
Oat	50%
Box	1
Bag	1



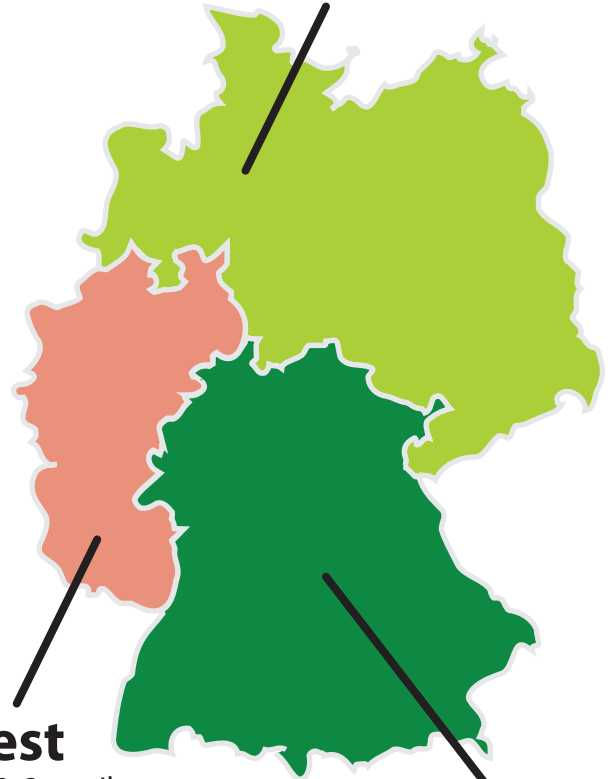
Mixed - 1 kg \$\$-F06	
Wheat	35%
Oat	35%
Fruits* and nuts	30%
Box	1
Bag	1

*must include all fruits

German Market

North

DC10: 2 retailers
DC12: 19 retailers



West

DC10: 3 retailers
DC12: 17 retailers

South

DC10: 7 retailers
DC12: 23 retailers

Legend

DC10: Large Hypermarkets
DC12: Grocery Stores

General information

	Customers	
	DC 10	DC 12
Lead time (days)	0	0
Payment time (days)	20	10-15

Suppliers	
Lead time (days)	3-5
Payment time (days)	15

Days / Quarter

30

Total Market Size

Approx. €80,000 per team per day

Production Capacity

25,000 / day