

Reporting transactions
Operational transactions

Accounting transactions
Decision transactions

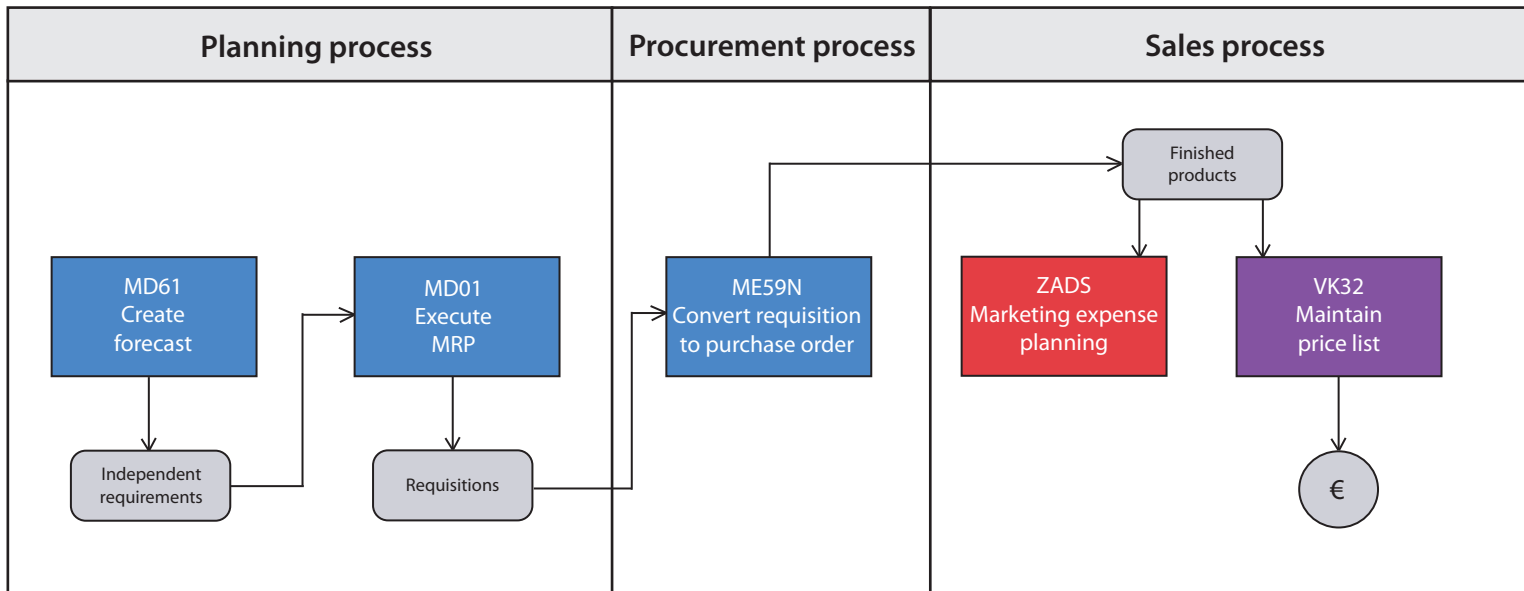
forecast sales	
Create Planned Indep. Req. (MD61)	
1	Select <i>Product group</i> , then enter team: \$\$
2	
3	Enter new forecasted quantities in <i>next month</i>
4	The quantity corresponds to the replenishment level.
4	

calculate requirements	
MRP Run (MD01)	
1	
2	Click another time on continue
3	In the pop-up window, click
4	Creates new documents

purchasing	
Automatic Gen. of POs (ME59N)	
1	
2	Purchase orders are created
3	If no open requisitions : <i>No suitable requisitions found.</i>

marketing expense	
Marketing Expense Planning (ZADS)	
1	Enter the daily amount of marketing for each product and each area
2	

change price	
Condition Maintenance: Change (VK32)	
1	Open <i>prices</i> folder and dbl click on <i>Price list</i>
2	In <i>Distribution channel</i> , enter DC 14
3	In <i>Material</i> , enter product code (optional)
4	
5	Enter your prices
6	



DISTRIBUTION SIMULATION

BATON SIMULATIONS

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Password : ERPSIM

purchase orders	
Purchase order tracking (ZME2N)	
Shows purchase orders. For each order, it shows the issue date, the expected date of arrival of the products and the date of payment to the vendors.	

stock levels	
Inventory report(ZMB52)	
Shows all stock levels.	

financial statement	
Financial Statements (F.01)	
1	In <i>company code</i> , enter your company number (\$\$)
2	

sales and market data	
Sales order report (ZVA05)	
Shows sales transactions: date, sales revenues, boxes sold and price per box.	
Summary sales report (ZVC2)	
Shows daily sales	
Price Market report (ZMarket)	
Shows market sales for lagging 5 days - revenues, units, and average price.	

Products



12 x 1L



24 x 500mL



Box of 12 bottles

Box of 24 bottles

1L ClearPure

\$\$-F01

Cost per box:

€ 11.99



500mL ClearPure

\$\$-F04

Cost per box:

€ 16.99

1L Spritz

\$\$-F02

Cost per box:

€ 14.99



500mL Spritz

\$\$-F05

Cost per box:

€ 19.99

1L Lemon Spritz

\$\$-F03

Cost per box:

€ 16.99



500mL Lemon Spritz

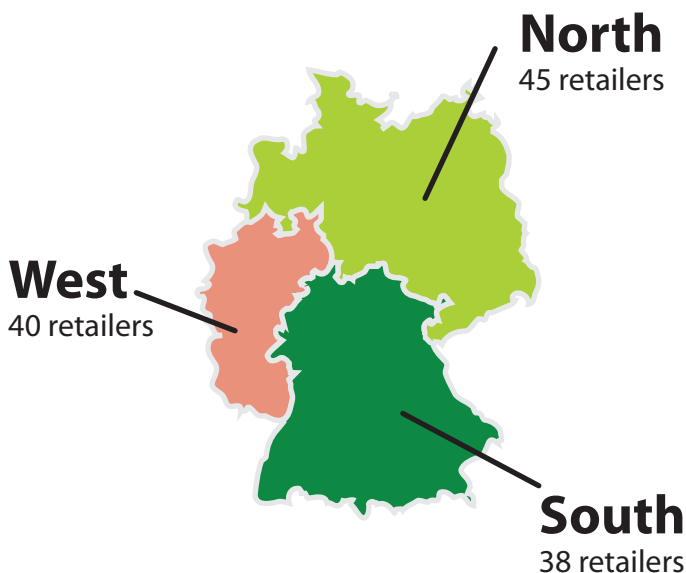
\$\$-F06

Cost per box:

€ 22.99

German Market

General information



Days / Quarter

20

Distribution Channel

DC14: Corner stores

Total Market Size

Approx. € 6,000 per company per day

Regions

3 with distinct marketing accounts

Customers	
Lead time (days)	1-3
Payment time (days)	10

Suppliers	
Lead time (days)	1-3
Payment time (days)	10